

## “Wealth Flows From Energy And Ideas”

*William Feather*

## “One Of The Secrets Of Life Is To Make Stepping Stones Out Of Stumbling Blocks”

*Jock Penn*

What does this mean to me when it comes to Real Estate?

Simply:



- **Know what to buy, buy now & add value**
- **Walk before you run. But you must get up & walk**
- **Don't overcapitalize**
- **Know when to consider taking profits & move on to the next property**
- **Don't be greedy. Leave some fat for the next player. A quick profit is a good profit**

If you invest in growth assets like good real estate, then the bulk of your return will come from capital gains & the value you add. If you leave your money in the bank, it will not grow or worse **you will spend it on something you didn't need**. To add insult to injury you may lose up to half of the interest earned in tax.

Tax on capital gains & the value you add to your property on the other hand is taxed at a lower rate than bank interest. If your property investment is your private home then the tax benefits are even greater.

### Want To Know More? Speak To A Financial Adviser Now

Remember The Young Man Who Waited For The Price Of Real Estate To Fall?

### “Be Decisive - Act Now”

You Are Limited Only By Your Imagination.

If You Are Serious About Buying Or Selling Real Estate, Call Us Now.

### We Promise Not To Disappoint You

Clive Wilder  
Principal



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